

**EPG Strengthens Resilience Through a Disciplined ‘Advance–Defend–Retreat’ Strategy,
Targeting THB 13.8 Billion Revenue with a Focus on Sustainable Profitability**

Mr. Chalileo Vitoorapakorn, Deputy Chief Executive Officer of Eastern Polymer Group Public Company Limited (EPG), a world-leading manufacturer and distributor of polymer and processed plastic products, revealed that the global economic outlook for fiscal year 2026/27 (April 2026 – March 2027) continues to face uncertainty driven by geopolitical factors, shifts in global supply chains, raw material cost volatility, and uneven recovery across industries and regions.

In a business environment marked by rapid change and heightened uncertainty, the Company maintains its operational resilience through the concept of ‘Resilience’, building flexibility and adaptability to sustain its competitive edge and deliver long-term sustainable growth. EPG deploys an “Advance, Defend, or Retreat” strategy, calibrated to the conditions of each business and market by weighing business opportunities, risk levels, and industry trends at any given time. This is underpinned by a clear Focus Framework that enables management to systematically analyse data, evaluate options, and prioritise actions, resulting in decisions that are precise, well-considered, and aligned with the Company’s long-term objectives.

With the strengths of large-scale production capacity, strategically located manufacturing bases, and a globally diversified customer base, EPG is well-positioned to respond to shifts in the global market, balance opportunity against risk, and adapt its strategy accordingly, delivering stable, sustainable growth across every business cycle.

For fiscal year 2026/27 (April 2026 – March 2027), the Company focuses on delivering strong operational performance by maintaining disciplined cost and expense management, improving operational efficiency, prudent working capital management, and advancing innovation to enhance competitiveness and profitability, alongside strengthening its corporate governance framework. EPG targets revenue of THB 13,800 million with a gross margin of 30–33%, generated across three business groups as follows,

Thermal Insulation Business under the Aeroflex brand targets 2.5% sales growth, supported by premium-grade thermal insulation products for HVAC and Air Ducting Systems, with marketing focused on Thailand, the United States, and Japan.

In the United States, continued growth momentum is driven by investment in the Semiconductor, Cloud/Data Centre, and automotive industries, fuelling demand for Ultra Low Temperature Insulation and Air Ducting System products in line with long-term energy conservation trends. Aeroflex USA Inc. is focused on product mix optimisation, operational efficiency improvement, and pricing discipline, while investing in additional factory premises in the US to support Aeroflex's growth, backed by expansion in the AI/Data Centre/Semiconductor sector and rising demand for energy efficiency solutions. Commercial operations are expected to commence in August 2026. The domestic market remains stable, with the Company continuing to emphasise high-value-added products and operational efficiency improvements.

Automotive Parts and Accessories Business under the Aeroklas brand targets 1% sales growth, reflecting the gradual recovery of the global automotive industry amid uneven production plan recovery across regions. Nonetheless, Aeroklas remains focused on developing lightweight, high-strength, durable, and energy-efficient parts and accessories for both internal combustion engine (ICE) and electric vehicles (EV), as well as new products developed in collaboration with leading automakers across key global markets — while enhancing operational efficiency and cost management to strengthen competitiveness.

For the Australia business, EPG is reinforcing its position through a Turnaround plan for Aeroklas Asia Pacific Group Pty., Ltd. (AAPG), prioritising operational efficiency, governance enhancement, and disciplined cost management to lay the foundation for sustainable growth. While market conditions remain challenging, positive developments are emerging across multiple areas from ongoing initiatives. Meanwhile, 4Way Suspension Product Pty., Ltd represents a high-growth-potential business, supported by product development, distribution network expansion, and operational capability enhancement — contributing to growth and strengthening the Australian business overall.

Plastic Packaging Business under the EPP brand targets a 5% increase in sales, with a focus on strengthening stability and cost competitiveness in a challenging market environment. With the domestic market continuing to serve as the primary revenue base, EPP prioritises production efficiency, product quality development, and disciplined cost management, while closely monitoring raw material price movements and managing inventory to sustain profitability and reinforce business strength.

Joint venture businesses in Thailand, India, China, and South Africa remain important mechanisms for risk diversification and long-term growth opportunity creation.

Mr. Chalio further stated that the Company has set a capital expenditure budget of THB 400 million for fiscal year 2026/27, allocated for machinery additions and production line upgrades. In addition, the Board of Directors has resolved to propose to the Annual General Meeting of Shareholders for fiscal year 2026 the approval of an annual dividend payment of THB 0.13 per share, totalling THB 364 million. The Annual General Meeting is scheduled for 23 July 2026. Subject to shareholder approval, the Record Date for dividend entitlement will be 4 August 2026, with the dividend payment to be made no later than 20 August 2026.

“Long-term success is not measured by growth alone, but by the ability to balance opportunity and risk effectively, and to deploy an Advance, Defend, or Retreat strategy at the right moment. Underpinned by disciplined management and strong corporate governance, EPG applies the Resilience concept across every dimension of the organization so that each business group can sustain its competitive edge, deliver consistent performance, and achieve long-term sustainable growth.”

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